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Spectra Group opens new Australia office to serve Australian and regional customers

Spectra Group, the specialist provider of secure voice, data and satellite communications systems is proud to announce the launch of Spectra Group (Australia) at MilCIS 2024 (12-14 Nov) which will be in booth B24 at the National Convention Centre, Canberra. This marks a significant expansion for Spectra Group as it enhances its ability to serve customers in Australia and the Asia-Pacific region.

As part of this launch, the communications operations of C3 Systems will amalgamate with Spectra Group (Australia), allowing for a more streamlined approach to meeting the needs of existing and future regional customers. This move enables Spectra Group to provide its renowned exceptional service and innovative solutions to regional clients. Notable offerings will include the Troposcatter Family of Systems (FoS) which provides highly mobile, high bandwidth strategic communication links between key headquarters, the award-winning SlingShot™ system that converts standard UHF and VHF tactical radios into strategic satellite communications with true Beyond Line of Sight (BLOS) and Communications on the Move (COTM) capabilities and the revolutionary new GENSS software defined radio that combines all the advantages of SlingShot with the need for increased battlefield data capacity and agility into a single system. This expansion underscores Spectra Group's commitment to providing unparalleled support and innovative solutions to its regional customers.

Simon Davies, CEO of Spectra Group said: "As our portfolio of products and services continues to grow, providing closer support to our global customers has become the next logical step. We've recently expanded our footprint in the US, and we're seeing increasing demand in Australia and the Asia-Pacific region. Our goal is to ensure our customers receive the highest levels of support." He added: "We're excited to bring the track record and expertise of the C3 Systems Communications team into Spectra Group, led by Chris Hembling, whose reputation for quality resonates with Spectra's core values of agility, loyalty and honesty. Their expertise is invaluable, and we believe it will be crucial to the success of Spectra Group (Australia). The new office is being established primarily to serve the Australian market with our high-quality products and services. Additionally, the Australian team will support opportunities in the region and strengthen our wider group as needed."

-ENDS-

Image caption: Spectra Group (Australia) portfolio of products



For further information or an interview request:

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About Spectra Group (UK) Ltd:

Spectra has a proven record of accomplishment – with over 15 years of experience in delivering solutions for governments around the globe; elite militaries; and private enterprises of all sizes. As a dynamic, agile, security accredited organisation, Spectra can leverage this experience to deliver Cyber Advisory and secure Hosted and Managed Solutions on time, to spec and on budget, ensuring compliance with industry standards and best practices. Spectra’s gold-level partnerships with third-party vendors ensure best value and leading-edge technology is used. On 23 November 2017, Spectra Group (UK) Ltd announced that it had recently been listed as a Top 100 Government SME Supplier for 2015-2016 by the UK Crown Commercial Services.

Spectra Group were awarded the contract for the global distribution rights of Comtech’s Troposcatter FoS in 2024 less the USA, Canada and Mexico which is retained by Comtech. Comtech is a leading global provider of next-generation 911 emergency systems and critical wireless and satellite communication technologies.

Spectra’s CEO, Simon Davies, was awarded 2017 Businessman of the Year by Battlespace magazine and Spectra Group was awarded the prestigious Queen’s Award for Enterprise (Innovation) in 2019 for SlingShot. Founded in 2002, the Company is based in Hereford, UK and holds ISO 9001:2015, ISO 27001 and Cyber Essentials Plus accreditation.

www.spectra-group.co.uk

About Chamois Consulting Ltd:

Chamois Consulting Ltd is a full-service B2B and B2C marketing and communications consultancy based in southwest UK with a wide-ranging, cross-sector portfolio of clients on account. Our team operates across a broad spectrum of sectors including engineering, defence, energy, automotive, motorsport, marine & leisure. We work together with our clients to define and deliver a marketing and PR strategy in order to help them achieve their aims, win business and grow.

Our services are comprehensive yet flexible and range from ad-hoc advice to fully out-sourced service provision contracts. We are proud of our ability to integrate with and work alongside in-house teams to augment and enhance the results. We recognise that every activity, large or small, has a budget and we shape our work to meet the client’s needs, within budget, in order to maximise the return on investment.

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